



Tips for Getting Your House Ready to Sell

90 Days to Market

- ✓ Organize and clean out the Christmas decorations/boxes
- ✓ Re-organize the basement
- ✓ Create a **Punch List** of all minor repairs and touch ups that need to be taken care of
- ✓ Use the Kon Mari Method to **clean out all closets, dressers, and cupboards**. Ask myself: *Does it spark joy? Do I want to pay movers to move this item twice and for storage while our new house is under construction? (Follow my Kon Mari Checklist)*
- ✓ Goal is Weekly Drop-offs to Goodwill

60 Days to Market

- ✓ Work on fixing everything on the **Punch List**
- ✓ Home office makeover
- ✓ Pack up and log all photos, personal items
- ✓ Create flyers/photo book that highlights the advantages of living in the historic district inc. events
- ✓ Create a room by room staging plan
- ✓ Create a showing/open house checklist
- ✓ Read reviews/investigate movers and storage facilities
- ✓ Track down someone to power wash house, garage and porches (experience with historic homes)
- ✓ Buy new rugs and towels for bathrooms for showings
- ✓ Buy new front doormat for showings
- ✓ Create plan for window boxes and urns for March & April (before flowers are ready) (Can I grow sod to use indoors?)

30 Days to Market

- ✓ Get written estimates from 3 movers
- ✓ Clean all wood work and trim
- ✓ Wash/dry clean curtains/drapes/blinds
- ✓ Find someone to clean 2nd story windows
- ✓ Have house, garage and porches power washed
- ✓ Clean out/box up garage
- ✓ Vacuum basement
- ✓ Start yard clean up as soon as snow melts
- ✓ Evaluate/tweak curb appeal
- ✓ Window boxes and urns decorated for spring
- ✓ Clean brass on all exterior doors
- ✓ Clean all exterior lights
- ✓ Test out natural room scents to simmer before showings/open houses
- ✓ Clean all light fixtures and ceiling fans
- ✓ Change master bath shower liner
- ✓ Move valuables to safety deposit box at the bank
- ✓ Wash all comforters and bedroom rugs
- ✓ Create a showing box (good rugs, flyers, good kitchen towels, etc.)
- ✓ Uncover patio furniture, outdoor speakers, and fountain

Checklist compliments of Roots North & South.

Click to view the entire ["90 Days to Market"](#) series for more tips for moving, staging and getting your house on the market!